

**MINUTES OF THE
LOUISIANA MOTOR VEHICLE COMMISSION
MOTOR VEHICLE SALES FINANCE DIVISION
3519 12th Street
Metairie, Louisiana 70002
Monday, March 12, 2018**

The meeting was called to order at 11:55 a.m. by Chairman Raymond J. Brandt.

Present were:

Chairman Raymond J. Brandt	Commissioner Allen O. Krake
Commissioner V. Price LeBlanc, Jr.	Commissioner Eric R. Lane
Commissioner Kenneth "Mike" Smith	Commissioner Keith P. Hightower
Commissioner Keith M. Marcotte	Commissioner Randy Scoggin
Commissioner Joseph W. "Bill" Westbrook	Commissioner Donna S. Corley
Commissioner Terryl J. Fontenot	Commissioner Maurice C. Guidry

L. A. House, Executive Director
Adrian F. LaPeyronnie, III, Counselor
Gregory F. Reggie, Counselor
Burgess E. McCranie, Jr., Counselor

Absent were:

Commissioner Gregory Lala	Commissioner Harold H. Perrilloux
Commissioner Stephen L. Guidry, Jr.	

Also, in attendance were Ricky Donnell, owner of Best Stop Auto Sales and Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisors; Commission Investigators: Neil Rogers, Antoine Derouen, Ben Guidry, and Angel Blackford; Stacey Broussard, Administrative Coordinator Supervisor; and Administrative Coordinators: Jeannette Chambon, Tim Knotts, and Kennitria Martin.

The Executive Director introduced Mr. Ricky Donnell, who had requested to be placed on the agenda to request an exception to the Commission's decision at its January 9, 2017 and May 8, 2017 meetings prohibiting the use of the terms "Wholesale", "Best Buy Auto Plex", "Super Discount", or "Guaranteed Auto Finance" in a licensee's name, as it is a violation of the advertising rules. Mr. Donnell addressed the Commission Members explaining that he owned a convenience store named "Best Stop" for many years and when he decided to open a used car dealership next to the convenience store in 2007 he named it "Best Stop Auto Sales, LLC" (Secretary of State charter #36532982K) and applied to Louisiana Used Motor Vehicle Commission for a used license, which he was granted. Mr. Donnell stated he was requesting an exemption to the decisions of January 9, 2017 and May 8, 2017 to allow him to utilize "Best Stop Auto Sales, LLC" when applying for a Sales Finance License. Mr. Donnell continued stating he rarely advertised but would agree to not utilize the term "Best Stop Auto Sales, LLC" in such a manner so as to violate the rules of the Louisiana Motor Vehicle Commission, and further, the term "Best" will not be used as an adjective which is the same agreement the Commission agreed to with Best Chevrolet in 1998. After a brief discussion, Commission Smith make a motion to approved the use of "Best Stop Auto Sales, LLC" conditioned upon the representations made today by Mr. Donnell remaining constant. Commissioner Hightower seconded this motion and it was unanimously approved. Mr. Donnell thanked the Commission for its time and consideration.

After this time, Chairman Brandt announced a recess of the MVSF's meeting and returned to the LMVC's meeting at 12:15 p.m.

The MVSF's meeting reconvened at 1:05 p.m.

The Executive Director reported to the Commission Members Counselor McCranie's legal contract would expire on March 13, 2018. After a brief discussion, Commissioner Maurice Guidry made a motion to renew Counselor McCranie's contract for one year period, beginning March 14, 2018 and ending on March 13, 2019, for the total of all sums payable under the contract including fees and reimbursement of expenses not exceeding \$50,000.00 on an annual basis. Commissioner Smith seconded this motion and it was unanimously approved.

As a follow up to the Commission's decision at its January 9, 2017 and May 8, 2017 meetings prohibiting the use of the terms "Wholesale", "Best Buy Auto Plex", "Super Discount", or "Guaranteed Auto Finance" in a licensee's name, as it would be an advertising violation, the Executive Director stated a question had been posed by a potential licensee as to whether the commission would consider the use of the term "Broker" in the corporate name a violation of the advertising rules. After a brief discussion, Commissioner Smith made a motion to approve the term "Broker" in licensee's corporate name. Commissioner Maurice Guidry seconded this motion this motion and it was unanimously approved.

Chairman Brandt called for a reading of the minutes of the November 13, 2017 meeting. Commissioner Maurice Guidry made a motion to accept the minutes as read. Commissioner Marcotte seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

“Chairman Brandt asked for a review of the November, December, January and February financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Marcotte made a motion to accept the November, December, January and February financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Smith and it was unanimously approved.”

Chairman Brandt called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the application and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

<i>SALES FINANCE COMPANY</i>	<i>CITY</i>	<i>LIC. #</i>
EMG Motors, LLC	Broussard, Louisiana	#SF-2016-01351
Able Taxi & Transportation, LLC	Lake Charles, Louisiana	#SF-2017-01360
McCoy Motors, LLC	West Monroe, Louisiana	#SF-2017-01361
Khaled Abdelsalam DBA Five Star Imports	Alexandria, Louisiana	#SF-2017-01362
North American Automotive Group LLC	Baton Rouge, Louisiana	#SF-2017-01363
Branta, Inc. DBA Mufflex Auto Center	Natchitoches, Louisiana	#SF-2017-01364
Graham's Quality Auto & Trailer Sales, LLC DBA Graham's Quality Auto	Franklinton, Louisiana	#SF-2017-01365
Skyline Imports, LLC	Baton Rouge, Louisiana	#SF-2017-01366
Conrad Auto Sales, LLC	Baton Rouge, Louisiana	#SF-2017-01367
Onsite Auto's, LLC DBA Liberty Finance	Baton Rouge, Louisiana	#SF-2017-01368
DACO Investments, L.L.C. DBA OUPAC Financial Services	Ville Platte, Louisiana	#SF-2017-01369
Extreme Wheels & Tires LLC DBA Extreme Wheels & Tires Auto	Alexandria, Louisiana	#SF-2017-01370
Mariner Finance, LLC	Harvey, Louisiana	#SF-2017-01371
Kenneth D. Cupples DBA Central Finance Auto Sales	Bastrop, Louisiana	#SF-2017-01373
Rainbow Chevrolet, LLC DBA Rainbow Luxury Pre-Owned	LaPlace, Louisiana	#SF-2017-01374
Jonesville Auto, LLC	Jonesville, Louisiana	#SF-2018-00621
Tiger Auto Group, LLC	Prairieville, Louisiana	#SF-2018-00622
CarFinance.com LLC	Irvine, California	#SF-2018-00762
FCAT Funding LLC	Chadds Ford, Pennsylvania	#SF-2018-00763
Legendary Import Group LLC	Baton Rouge, Louisiana	#SF-2018-00764
Luquette Investments, LLC DBA Auto Associates of Breaux Bridge	Breaux Bridge, Louisiana	#SF-2018-01125
Abita Motors, LLC	Abita Springs, Louisiana	#SF-2018-01127

Commissioner Marcotte made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

Chairman Brandt called for a review of the GAP Administrator licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial GAP Administrator applicants.

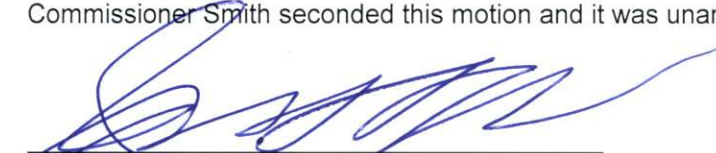
<i>GAP ADMINISTRATOR</i>	<i>CITY</i>	<i>LIC. #</i>
American Financial Warranty Corporation	The Woodlands, Texas	#GA-2018-00114
Phoenix American Administrators, Inc.	Miami, Florida	#GA-2018-00116

Commissioner Marcotte made a motion to ratify the GAP Administrator licenses issued to these initial GAP Administrator applicants. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

The Chairman called for a review of the licenses issued. Commissioner LeBlanc made a motion to ratify the licenses issued: motor vehicle sales finance, #SF-2016-01351, #SF-2017-01360 through #SF-2017-01375, #SF-2018-00300 through #SF-2018-01138; GAP Administrator, #GA-2018-00100 through #GA-2018-00131; GAP Administrator Agents, #GAA-2017-00105 through #GAA-2017-00117, #GAA-2018-00100 through #GAA-2018-00195. Commissioner Lane seconded the motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

There being no further business, Commissioner Maurice Guidry made a motion to adjourn the meeting at 1:30 p.m. Commissioner Smith seconded this motion and it was unanimously approved.



Chairman



Executive Director